

**REQUEST FOR QUALIFIED CONTRACTORS (RFQC)**  
**RFQC No. 927-10-00002**

**TOLLING SYSTEMS INTEGRATOR/I-85 EXPRESS LANES AND BACK OFFICE CONVERSION PROJECT**

**Questions & Answers**

#	Vendor Question	SRTA Response	Response Posting Date
1.	RFQC Appendix C Questions 2 and 4 require "...at least one project...", yet each question's note requests"... provide at least one but no more than three different project examples". Does the note mean that three project references are needed to obtain the highest score or will one project that is directly applicable be sufficient to obtain the highest scores?	Three projects are not "needed" to obtain the highest score, however multiple project examples that are relevant to SRTA's needs are more likely to score higher and thus obtain the "highest scores." Further, experience on projects that included multiple components or criteria presented in the questions are likely to score higher, than projects that included fewer or only one of the required criteria or components.	9-3-09
2.	RFQC Appendix C In providing a reference project for any of the documents, are we permitted to use our joint venture partners or exclusive subcontractors directly applicable experience?	You may use the experience of member entities of your joint venture provided that they are part of the joint venture entity that will submit a response to the RFQC and the joint venture will be in compliance with the provisions of Section 1.3 of the RFQC.  Based on our understanding of your question, the experience of exclusive subcontractors does not appear to meet the criteria for any of the questions since the experience sought is that of the Prospective System Integrator who is interested in being prequalified to respond to the RFP as a Prime Contractor. Unlike a joint venture where the experiences of the member entity's can be counted because they also jointly share the risk, the same legal relationship does not exist with subcontractors.	9-3-09
3.	RFQC Appendix C What is the definition of vendor in Question 4? Should vendors be considered subcontractors and/or other suppliers that are not subcontractors but are required for the total projects?	The term "vendors" as used in Question 4 is meant to be interpreted broadly and is inclusive of subcontractors and/or other suppliers that are not subcontractors but were required for the referenced projects.	9-3-09

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4.	Can I submit a response to BOTH questions 1a AND 1b?	No. Prospective System Integrators MUST choose to respond to question 1a or 1b, but not BOTH. ANY SUBMISSIONS THAT RESPONDS TO BOTH QUESTIONS 1a AND 1b WILL BE CONSIDERED NON-RESPONSIVE RESULTING IN THE DISQUALIFICATION OF THE PROSPECTIVE SYSTEM INTEGRATOR WHO MADE THE SUBMISSION.	9-3-09
5.	For Question 2, Can a Prospective System Integrator submit project experience where the Back Office services were performed by a subcontractor of the Prospective System Integrator.	A Prospective System Integrator may submit project experience where the Prospective System Integrator is currently contractually responsible for providing Back Office Hardware and Software maintenance services, regardless of whether the Prospective System Integrator is providing the services directly or through a subcontractor. The key element in relation to your question is whether the Prospective System Integrator is <u>currently contractually responsible for providing the Back Office Hardware and Maintenance services.</u>	9-3-09
6.	Will a company be eligible for scoring on Question 1a. if they were the Prime Contractor for tolling services; however the overall "prime contract" for the overall project was held either by a concessionaire or by a road contractor?	SRTA will accept responses to Question 1a. where the Prospective System Integrator was the primary tolling systems vendor where the project was part of either a larger financing arrangement as in the case of a concessionaire structure; or, where the entity was the primary tolling systems vendor, where the Prime Contract was awarded as part of a larger overall road construction project.	9-3-09

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<b>7.</b>	<p>Is it allowable to refer to (use) the same project for more than one question? If so, does the appendix D form need to be provided more than once for this same project (the only difference being the question number indicator field)?</p> <p>The root of my asking this is that two elements to be included in the narrative are "summary description of the project" and "PSI'S experience on project". This data would remain the same regardless of the question being answered.</p> <p>If I intend to use the maximum 3 projects for all four questions, that would allow me 24 pages (4 questions X 3 projects X 2 pages per narrative). May I utilize the 24 pages by devoting, for example, the first 2 for project summary and experience for all three projects (because they apply to each question) and the remaining 22 pages (about 1.5 pages per question/project) to address "how the criteria is met" and "relevance of experience".</p>	<p>Yes, you may refer to the same project for more than one question; however, each appendix D form should stand on its own for each question. As stated, in the Prospective Systems Integrator Statement Instructions (Appendix B), "SRTA is asking that each Prospective Systems Integrator provide certain information in a prescribed format and limit their Statements as instructed." Therefore, for each narrative, summary description and experience information must be provided; however, Prospective System Integrators must decide for themselves how much of each 2 page narrative is spent on summary description and experience. As further stated, in Appendix B, "...the specific content and decision of what to include within the 2 page limit is up to the Prospective Systems Integrator."</p>	9-8-09
<b>8.</b>	<p>Please explain what is meant by "term of contract" (appendix D form).</p>	<p>In the Appendix D template, the "term of the contract" is referring to the length of the contract. In other words, please provide the overall length of the contract or the start and end dates of the contract.</p>	9-8-09

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<b>9.</b>	<p>I read the current RFQC # 927-10-00002.</p> <p>We are not a systems integrator, nor a vendor. We are a hardware/software supplier of advanced license plate recognition technologies.</p> <p>I am very interested in learning more about the project and working with the State of Georgia SRTA.</p> <p>Please let me know the proper protocol for offering our technology solution for this project.</p>	<p>Interested suppliers or subcontractors should make themselves known to the Prospective Systems Integrators that are prequalified through the RFQC. Once that group has been identified their names will be posted on SRTA's website at: <a href="http://www.georgiatolls.com/procurement.aspx">www.georgiatolls.com/procurement.aspx</a> It will be up to each interested supplier or subcontractor to make contact on their own. SRTA is not under any duty or obligation to provide assistance with such activities.</p>	9-10-09
<b>10.</b>	<p>Section 4.3 states SRTA will pre-qualify between two and five Prospective Systems Integrators. During the follow-on RFP stage, if two or more of the pre-qualified Prospective Systems Integrators want to team together and submit one proposal, will SRTA allow the Prospective Systems Integrators to team together?</p>	<p>Yes, there is nothing that would prohibit a prequalified PSI from voluntarily deciding not to submit a response to the RFP as a prime and instead to submit as a subcontractor to another prequalified PSI or as part of a new joint venture with another PSI, provided that each member of the joint venture agrees to joint and several liability with at least one member having been a prequalified PSI.</p>	9-10-09
<b>11.</b>	<p>Can a country subsidiary to a wholly owned parent company present itself as the PSI for the RFQC and subsequent RFP, using its parent's experiences and finances?</p>	<p>Yes, provided that the Parent company agrees to joint and several liability for the acts, omissions, and obligations (both legal and financial) of the subsidiary entity. In such cases, SRTA reserves the right to request legal and financial information of the parent company.</p>	9-10-09
<b>12.</b>	<p>Appendix E- Bullet #4</p> <p>The instructions in Appendix E require the submission of one original and nine paper copies with all required signatures. However, other than Addendum 1, are there any other forms or pages that require a signature?</p>	<p>No, no other signatures are required. Additional signatures and certifications will be contained in the RFP for those PSIs that are pre-qualified.</p>	9-11-09

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<b>13.</b>	Appendix B, Number 2 Instruction #2 requires a "Separate Questionnaire supporting documentation" for each Yes response in Appendix C. This supporting documentation appears to be separate from the narrative to be provided with Appendix D for each project referenced. Is there a format and page limit that SRTA requires for this supporting documentation?	The "Separate Questionnaire supporting documentation" reference simply refers to the 2 page narratives and the "Questionnaire Supporting Information Template" set forth in Appendix D. No other supporting documentation is required or desired.	9-11-09
<b>14.</b>	Section 4.6 and Appendix C Section 4.6 provides the point scale for response evaluation and Appendix C provides weighting for each category. To compile final scoring, what is the total point allocation per category? Will SRTA average the scoring of each evaluator and then apply the category weighting or will a sum of all evaluators category scores be multiplied by the category weighting? If neither, will SRTA provide the equation that will be used to compile the final evaluation and the total point allocation per category?	Points allocated for each question are based on the weighting percentages identified in Appendix C multiplied by a single consensus score (0 – 5 as identified in Section 4.6 of the RFQC) of the Evaluation Team for each question. The sum of points awarded per question will constitute each PSI's "total score" for such question. SRTA will publish scores at the completion of the evaluation process. No additional information regarding scoring is available at this time.	9-11-09
<b>15.</b>	May a responder to the RFQC also provide a brief Executive Summary (2 pages) in addition to our responses for Addendum C and D for our RFQC submission?	No.	9-11-09

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